

FirstNet Eligibility

Primary Users are those Public Safety Entities that serve as first responders, i.e., those entities whose primary mission and job function is to provide services to the public in the areas of law enforcement; fire protection; emergency medical services (including emergency departments at health care facilities); emergency (9-1-1) call dispatching; and emergency management. In the case of many Primary Users, the Public Safety Entity's North American Industry Classification System (NAICS) code generally provides a sufficient factual basis to determine the public safety services the entity provides, and as a result, its eligibility for the FirstNet Solution and its classification as a Primary User. The most common NAICS codes used by AT&T are set forth below. In cases where the entity's NAICS code is unavailable or does not accurately or fully describe the public safety services the entity performs, other criteria may be used to determine eligibility and classification as a Primary User, including, but not limited to, Standard Industry Classifications codes and/or other information that a Customer may submit to establish their Primary User public safety function.

State and Local Government Primary Users

Eligible Primary Users	NAICS Code
Police Protection	922120
Fire Protection	922160
Emergency Planning and Management Offices	922190
Ambulance Safety Services	621910

State and Local Government Extended Primary Users

Extended Primary Users are those Public Safety Entities that contribute to or help enable or support the provision of public safety services, such as entities that provide critical government services, entities that support critical infrastructure, and/or entities that provide civilian services which may be needed to support Primary Users.

FirstNet Smartphone Plans	Published Price	DIR Discount	DIR/Customer Price	includes:
Unlimited Basic for Smartphones per month	\$50.00	7.99%	\$39.99	Unlimited Talk, Text, Data
Unlimited Enhanced for Smartphones per month	\$60.00	7.49%	\$44.99	Unlimited Talk, Text, Data, Hotspot/tethering
Unlimited Enhanced Bundle for Smartphones per month	\$123.25	59%	\$49.99	Unlimited Talk, Text, Data, ePTT, Mobile Hotspot & Tethering; basic Airwatch or MobileIron license
FirstNet Data Only Plan				
Unlimited for Data-only devices per month	\$40.00	7.50%	\$37.00	Unlimited Data, Mobile Hotspot & Tethering
Unlimited for Connected Wearables per month			\$25.00	Unlimited Talk, Text, Data
Eligible data-only devices: Tablets, laptops, LaptopConnect/aircards, netbooks, mobile hotspot devices, and select other data-only devices				

FirstNet Mobile-Unlimited plans do not pool. Exclusions: FirstNet Mobile - Unlimited Plans may not be used with any device or equipment that is intended to, or is used to, establish a continuous, unattended connection to the 4G LTE networks used to provide FirstNet services, including, but not limited to, automatic data feeds, mobile video transmissions, and automated machine-to-machine connections.

FirstNet Machine-to-Machine Pooled Plans	Published Price	DIR Discount	DIR/Customer Price
Pooled M2M 1 MB	\$ 8.99	54%	\$ 4.15
Pooled M2M 2 MB	\$ 11.99	60%	\$ 4.75
Pooled M2M 5 MB	\$ 17.99	68%	\$ 5.80
Pooled M2M 10 MB	\$ 20.99	68%	\$ 6.80
Pooled M2M 50 MB	\$ 39.99	69%	\$ 12.40

Data Overage: pay per use rate of \$0.000976/KB applies

FirstNet Machine-to-Machine Hi Cap Pooled Plans	Published Price	DIR Discount	DIR/Customer Price
Pooled M2M 250 MB			\$ 20.00
Pooled M2M 1 GB			\$ 25.00
Pooled M2M 5 GB			\$ 50.00
Pooled M2M 10 GB			\$ 80.00
Pooled M2M 20 GB			\$ 150.00

Data Overage: Pay-per-use rate of \$0.00001431/KB applies.

FirstNet Machine-to-Machine Back Up Plan	Published Price	DIR Discount	DIR/Customer Price
Back Up Plan - 20 MB	\$ 39.99	38%	\$ 24.75
The Back Up Plan is a non-pooling plan; it is best suited for qualified devices using machine-to-machine business applications that have variable usage. The plan provides a low cost solution in low-usage months and data overage protection in the occasional higher-usage month. The plan is ideal for use as a temporary solution while your Wide Area Network (WAN) is being installed or as a backup solution for your WAN.			

FirstNet Machine-to-Machine Radio over IP (RoIP) Plan	Published Price	DIR Discount	DIR/Customer Price
Unlimited; only for use as a gateway solution for group EPTT users			\$ 40.00

FirstNet Mobile-Pooled Plans

FirstNet Mobile-Pooled & FirstNet Mobile-Unlimited Plans for Primary Users **include** AT&T Dynamic Traffic Management - Public Safety, giving your Agency Paid users priority access to the domestic AT&T 4G LTE network and prioritized treatment of your mission-critical data

All FirstNet Mobile-Pooled & Mobile-Unlimited Plans Include: Unlimited Talk & Text on smartphones & feature phones in the U.S. and its territories; Unlimited Talk & Text to and in Canada & Mexico; No roaming charges in U.S. territories, Canada and Mexico; Choice of Pooled or Unlimited Data to fit your agency's budget and needs; Choice of devices purchased on a 2-year agreement or with no service commitment. **Data overage:** Pay-per-use rate of \$0.00009536/KB applies

Pooled Data for Smartphones per month Data added is cumulative to the total data available for the group	Published Price	DIR Discount	DIR/Customer Price

Add-a-Line	No Service commitment	\$ 19.00	15.53%	\$ 16.05
	Purchase with 2-year service commitment	\$ 39.00	7.56%	\$ 36.05
2GB	No Service commitment	\$ 28.50	12.81%	\$ 24.85
	Purchase with 2-year service commitment	\$ 48.50	7.53%	\$ 44.85
5GB	No Service commitment	\$ 41.00	11.22%	\$ 36.40
	Purchase with 2-year service commitment	\$ 61.00	7.54%	\$ 56.40
50GB	No Service commitment	\$ 227.00	8.17%	\$ 208.45
	Purchase with 2-year service commitment	\$ 247.00	7.51%	\$ 228.45
100GB	No Service commitment	\$ 412.00	7.86%	\$ 379.60
	Purchase with 2-year service commitment	\$ 432.00	7.50%	\$ 399.60
500GB	No Service commitment	\$ 1,917.00	7.58%	\$ 1,771.70
	Purchase with 2-year service commitment	\$ 1,937.00	7.50%	\$ 1,791.70
1000GB	No Service commitment	\$ 3,682.00	7.54%	\$ 3,404.35
	Purchase with 2-year service commitment	\$ 3,702.00	7.50%	\$ 3,424.35

a Overage: Pay-per-use rate of \$0.000009536/KB applies

Pooled Data for Feature phones per month	Voice Only	Published Price	DIR Discount	DIR/Customer Price
Add-a-Line	No Service commitment	\$ 19.00	42.16%	\$ 10.99
	Purchase with 2-year service commitment	\$ 31.00	25.84%	\$ 22.99

Data Overage: Pay-per-use rate of \$0.000009536/KB applies

Pooled Data for Data-only devices* per month Data added is cumulative to the total data available for the group		Published Price	DIR Discount	DIR/Customer Price
Add-a-Line	No Service commitment	\$ 12.00	13.75%	\$ 10.35
	Purchase with 2-year service commitment	\$ 22.00	7.50%	\$ 20.35
2GB	No Service commitment	\$ 21.50	11.16%	\$ 19.10
	Purchase with 2-year service commitment	\$ 31.50	7.62%	\$ 29.10
5GB	No Service commitment	\$ 34.00	9.71%	\$ 30.70
	Purchase with 2-year service commitment	\$ 44.00	7.50%	\$ 40.70
50GB	No Service commitment	\$ 220.00	7.84%	\$ 202.75
	Purchase with 2-year service commitment	\$ 230.00	7.50%	\$ 212.75
100GB	No Service commitment	\$ 405.00	7.69%	\$ 373.85
	Purchase with 2-year service commitment	\$ 415.00	7.51%	\$ 383.85
500GB	No Service commitment	\$ 1,910.00	7.54%	\$ 1,766.00
	Purchase with 2-year service commitment	\$ 1,920.00	7.50%	\$ 1,776.00
1000GB	No Service commitment	\$ 3,675.00	7.52%	\$ 3,398.60
	Purchase with 2-year service commitment	\$ 3,685.00	7.50%	\$ 3,408.60

Data Overage: Pay-per-use rate of \$0.000009536/KB applies

Pooled Data for Connected Wearables per month		Published Price	DIR Discount	DIR/Customer Price
250MB	No Service commitment			\$ 10.00
	Purchase with 2-year service commitment			\$ 20.00

Data Overage: Pay-per-use rate of \$0.000009536/KB applies *Eligible data-only devices: Tablets, laptops, LaptopConnect/aircards, netbooks, mobile hotspot devices, and select other data-only devices. FirstNet Mobile-Unlimited plans do not pool with FirstNet Mobile-Pooled plans.

FirstNet Features		Published Price	DIR Discount	DIR/Customer Price
ePTT - Enhanced Push to Talk	No Service commitment	\$ 14.00	28.64%	\$ 9.99
	Purchase with 2-year service commitment	\$ 22.00	18.23%	\$ 17.99
	ePTT Add-on	\$ 5.00	60.00%	\$ 2.00
	LMR interop-Bolt-On	SOC Code EPTTLMR		\$ 5.00
	IP level connection to LMR network	EPTTISSI/FNEPTISSI		\$ 3.00
	ePTT Advanced	(must have \$15.00 for enterprise) basic ePTT \$2.00		\$ 10.00
	FirstNet ePTT	\$10.00		
	Intrepid Response for FirstNet			
	AT&T SKU	Description		DIR price
	FNINTLPQT	Locate 1-month trial		\$0.00
	FNINTCPQT	Connect 1-month trial		\$0.00
	FNINTAPQT	Activate 1-month trial		\$0.00
	FNINTLOPQ	Locate (MRC)		\$5.00
	FNINTCOPQ	Connect (MRC)		\$6.00
	FNINTACPQ	Activate (MRC)		\$3.00
	FNINTGPPQ	GPS Integration (MRC)		\$5.00
	FNINTTRPQ	1-Day Training (NRC)		\$2,500.00
	FNINTEPTT	ePTT Integration		\$0.00

First Priority for Extended Primary - Public Safety		Published Price	DIR Discount	DIR/Customer Price
Public Safety, per Agency Paid User, per Month		\$ 7.50	8.00%	\$ 6.90

Device Types

Equipment Discount: DIR-TSO-3420 Discount off 2-year MBS pricing with monthly access of \$22.00 or higher	Feature phone	Integrated device	Data-only device
	\$100.00	\$100.00	\$100.00

		Published Price	DIR Discount	DIR/Customer Price
FirstNet Extended Primary - Machine-to-Machine Optional ADTM		\$ 7.50	73%	\$ 2.00

For additional plan details please refer to the FirstNet Service Guide found on Vendor website

Control Center for FirstNet – Mandatory Charges

Product Name	Published Price	DIR Discount	DIR Customer Price One-Time Charge
Account set up: includes 3 hours of online training. One Time per account creation	\$1,500.00	5.71%	\$1,425.00
APN fee	\$500.00	5.71%	\$475.00 per account
SIM fee (per SIM)	\$2.00	5.71%	\$1.90
Activation fee (per device)	\$2.00	5.71%	\$1.90
SMS per message for (MO) Mobile Originating and (MT) Mobile Terminating in U.S (50 States and U.S. Territories)	\$0.15	5.71%	\$0.14
SMS per message for Roaming Internationally for (MO)	\$0.50	5.71%	\$0.48
SMS per message for Roaming Internationally for (MT)	\$0.15	5.71%	\$0.14
International Data Usage: per MB, per SIM	\$10.00	5.71%	\$9.50

Control Center for FirstNet – Additional/Optional Connectivity and Charges

Product Name	Published Price	DIR Discount	DIR Customer Price
Control Center for FirstNet – Advanced (excludes IMEI Whitelisting, IP Authentication & Secure SIM)	\$0.15	100%	\$0 <i>(\$0.15/SIM per month fee waived for FirstNet customers)</i>
Voice Dispatch Service per minute rate in U.S. (50 States and U.S. Territories)	\$0.45	5.71%	\$0.43
Voice Dispatch Service per minute rate for Roaming Internationally	\$1.00	5.71%	\$0.95
Custom static IP APN set up – Creation of custom APN static private IP addressing. Requires VPN. (One time per APN)	\$1,000.00	5.71%	\$950.00
SMPP Bind – Set up cost for SMPP Bind to provide for SMS connectivity. Includes connectivity to redundant SMSC gateways. Requires VPN. (One time per SMPP bind)	\$500.00	5.71%	\$475.00
COAM (customer owned and maintained) VPN set up – Customer owned and maintained VPN implementation. Router must be approved and selected by AT&T configured with redundant VPN tunnels. The router must be configured with company supplied configuration and allow remote management and monitoring. Includes 10 hours of set up time. Additional time billable at hourly rate of \$250. (One time per VPN). Customer must supply and maintain hardware.	\$1,995.00	5.71%	\$1,895.25
Enhanced Support Services for IoT	\$2,250.00		\$1,750.00

Control Center for FirstNet – Rate Plans – Primary (Includes QPP)

Product Name	Published Price	DIR Discount	DIR Customer Price
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 1MB	\$5.00	25.56%	\$3.75, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 2MB	\$5.75	25.56%	\$4.31, Overage \$1.00/MB

Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 3MB	\$6.25	25.56%	\$4.69, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 5MB	\$7.00	25.56%	\$5.25, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 10MB	\$8.25	25.56%	\$6.19, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 25MB	\$10.00	25.56%	\$7.50, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 150MB	\$18.00	25.56%	\$13.50, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 250MB	\$20.00	25.56%	\$15.00, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 1GB	\$25.00	25.56%	\$18.75, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 2GB	\$28.66	25.56%	\$21.50, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 5GB	\$45.33	25.56%	\$34.00, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 10GB	\$80.00	25.56%	\$60.00, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Primary (Includes QPP) Monthly Charge – 20GB	\$150.00	25.56%	\$112.50, Overage \$0.015/MB

Control Center for FirstNet – Rate Plans – Extended Primary (No QPP)

Product Name	Published Price	DIR Discount	DIR Customer Price
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 1MB	\$5.00	25.56%	\$3.75, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 2MB	\$5.75	25.56%	\$4.31, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 3MB	\$6.25	25.56%	\$4.69, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 5MB	\$7.00	25.56%	\$5.25, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 10MB	\$8.25	25.56%	\$6.19, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 25MB	\$10.00	25.56%	\$7.50, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 150MB	\$18.00	25.56%	\$13.50, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 250MB	\$20.00	25.56%	\$15.00, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 1GB	\$25.00	25.56%	\$18.75, Overage \$0.015/MB

Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 2GB	\$28.66	25.56%	\$21.50, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 5GB	\$45.33	25.56%	\$34.00, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 10GB	\$80.00	25.56%	\$60.00, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (No QPP) Monthly Charge – 20GB	\$150.00	25.56%	\$112.50, Overage \$0.015/MB

Control Center for FirstNet – Rate Plans – Extended Primary (No QPP)

Product Name	Published Price	DIR Discount	DIR Customer Price
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 1MB	\$7.67	25.56%	\$5.75, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 2MB	\$8.42	25.56%	\$6.31, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 3MB	\$8.92	25.56%	\$6.69, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 5MB	\$9.67	25.56%	\$7.25, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 10MB	\$10.92	25.56%	\$8.19, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 25MB	\$12.67	25.56%	\$9.50, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 150MB	\$24.67	25.56%	\$18.50, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 250MB	\$26.67	25.56%	\$20.00, Overage \$1.00/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 1GB	\$31.67	25.56%	\$23.75, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 2GB	\$38.66	25.56%	\$29.00, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 5GB	\$55.33	25.56%	\$41.50, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 10GB	\$90.00	25.56%	\$67.50, Overage \$0.015/MB
Control Center for FirstNet M2M IoT Rate Plans - Extended Primary (Includes QPP) Monthly Charge – 20GB	\$160.00	25.56%	\$120.00, Overage \$0.015/MB